



*Insurance Professionals
of Orange County*

IPOC CONNECTION

Summer 2020

IPOC Newsletter is published on a
quarterly basis

Editor: Regina Lemanowicz

INSURANCE PROFESSIONALS OF ORANGE COUNTY (IPOC)

WWW.INSURANCEPROFESSIONALSOFORANGECOUNTY.ORG

President's Pen



Hello Fellow IPOC Members!

Can you believe we're already half-way through the first month of our new membership year, half-way through the month of July, half-way through 2020, and 5 months to go until Christmas??? To say that this year has been one of unprecedented changes – and opportunities – is an understatement.

I'd like to thank each and every one of you for the opportunity and privilege of serving as your President. Thank you to my fellow IPOC Officers & Committee Members for stepping up & agreeing to serve with me as we serve you, our membership, together in what is going to go down in history as a very memorable year as we strive to make the best of this new electronic world we find

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<http://www.internationalinsuranceprofessionals.org>

ourselves living in today.

On an extremely bright note, this year, Insurance Professionals of Orange County is turning 65 – we “live” in an area where another phenomenal icon of Orange County just turned 65 – the Magical Kingdom, Disneyland. How awesome is it that we can celebrate the 65th anniversaries of two fabulous Orange County icons together in one year! DL & IPOC – has a nice “ring” to it!

Our IPOC Board of Directors and Committee Members are planning our 2020-2021 Membership Meetings and your feedback & suggestions are welcome AND needed to ensure our association events encompass the networking and career opportunities that you expect so if you have an idea you’d like to share, please reach out and give me a call or contact any one of the IPOC Board or Committee Members with your suggestions. As of now, all our events are being held virtually due to the COVID-19 Pandemic, so let’s be creative and try on a “new hat” – it’s a whole new world for us to explore and we are explorers!

For those of you who don’t personally know me, I’ll share with you that I have a strong passion for education. And in light of our opportunity to celebrate 65 years in common with a certain kingdom in Anaheim, I’ve chosen for my President’s Theme this year **EDUCATION ~ INVEST IN KNOWLEDGE and ENSURE YOUR PASSPORT TO THE FUTURE** as education isn’t always about what you learn in books. And speaking of education – I hope you are all keeping your continuing education credits up-to-date 😊

On an extremely personal level, I’d like to say “Thank You” to everyone for all the cards and messages in the loss of both my Mom & Dad the last two months. Having elderly parents, I knew – on all levels – that the day would come when I would face the loss of one of them. Losing both of them in 44-days hit a whole lot harder than I ever thought it would. Through some pretty dark days, my IAIP family was there for me – it doesn’t get much better than that.

Again, I thank you from the bottom, middle and top of my heart.

Please mark your calendars for our first virtual Membership Meeting Wednesday, August 5, 2020 @ 6pm via ZOOM (link to follow) for our Annual Installation of Officers and Awards Ceremony. Also, make plans to attend the 2020 CA Council Virtual Leadership Meeting this coming Saturday, July 25 from 9am-12pm @ Your Desktop – BYOR held by our new CA Council Director, none other than Mz Kari Woods and her fabulous CA Council Team who have worked very hard to make this an eventful and informative morning of learning and reconnecting for all of us.

Early happy birthday to all the September babies!

Take care, stay safe – be smart!

In fellowship,

Education ~ Invest in Knowledge and Ensure Your Passport to the Future

~ Gina ~

Gina Thomas Patterson, CISR Elite, CPIW, DAE, CLP

IPOC President, 2020-2021

IPOC 2020-2021 Leadership Team

President: Gina Thomas Patterson, CISR Elite, CPIW, DAE, CLP

gina.patterson@roanokegroup.com

Treasurer: Carolyn Espinoza – cmespinoza@roadrunner.com

Secretary: Regina Lemanowicz – ginalem1823@gmail.com

Director: Jennifer Deinert-Peterson -jenniferdeinert@gmail.com

Immediate Past President: Freeda Koopmans, AU, AAI – freedasba@netzero.net

Our Mission Statement

- IAIP-IPOC serves its members by providing professional education and an environment in which to build business alliances and the opportunity to make connections with people of differing career paths and levels of experience within the insurance industry.
- IAIP-IPOC's membership is open to all insurance professionals and risk management industries who strive for and practice professionalism, regardless of their career level.
- IAIP-IPOC fosters and encourages diversity, offering a network for members in all career categories, all lines of insurance and all cultural and diverse backgrounds.
- IAIP-IPOC promotes mentoring, acceptance of change, personal growth and flexibility of participation.
- IAIP-IPOC's governance and the operational management exist to enable the association to carry out its mission

Unless otherwise noted: We meet on the 1st Wednesday of the month at the Doubletree Club Hotel - 7 Hutton Centre Drive, Santa Ana, CA 92707. Members and guest are welcome.

- Helpful Links:
- California Council (CACIAIP) - www.caciaip.org
- Region VII - iaipregion7.org
- International (IAIP) - www.internationalinsuranceprofessionals.org
- **Region VII consists of:**
- Alaska, Arizona, British Columbia, California, Hawaii, Idaho, Montana, Nevada, Oregon, Utah and Washington



Carleen Armstrong - 09/03

Meg Atkinson-Hopper - 09/09

Christine Chandler Tillett – 09/30



Carleen Armstrong



Bike Safely and Enjoy Your Ride

Bicycling is one of the best ways to get exercise, see the sights and reduce your carbon footprint. However, bicyclists face a host of hazards. They often must share the road with vehicles, and injuries can happen even on a designated path.

The number of deaths from bicycle incidents increased 29% over an eight-year period. With about 80 million bicyclists sharing the road with motorized vehicles, it is vital bicyclists – and drivers – take some safety precautions.

How Can Drivers Keep Cyclists Safe?

- Make sure the bike is equipped with reflectors on the rear, front, pedals and spokes
- A horn or bell, a rear-view mirror and a bright headlight also are recommended

Plan to Be Seen

Make certain drivers can see you.

- Wear neon, fluorescent or other bright clothing
- Whenever possible, ride during the day
- If you must ride at night, wear reflective clothing and use flashing lights

Wear a Helmet

Helmets appropriate for bicycling should be worn by everyone – adults and children – on every bike ride regardless of length of the ride. Make certain the helmet is [certified by the Consumer Product Safety Commission](#).

Follow these [guidelines from NHTSA](#) to properly fit the helmet:

- Adjust sizing pads or fit ring until the helmet is snug. Position the helmet level on your head, covering the forehead and not tipped backward, or forward; this will be about one to two finger widths above the eyebrow

The far hand reach, or Dutch reach, is a simple technique that will stop you and your passengers from opening your vehicle door in front of an oncoming vehicle, cyclist or pedestrian. This works for streets, sidewalks and parking lots.

Cyclists, Check Your Equipment

Always inspect your bike prior to riding. The seat should be adjusted to the proper height and locked in place.

- Make certain all parts are secure and working properly
- Check that the tires are inflated properly
- Adjust the side straps so they form a “V” shape under and slightly in front of your ears
- Center the buckle on the chin strap under your chin
- Buckle and tighten the chin strap until it is snug; no more than one to two fingers should be able to fit between the chin and strap
- When fitted, the helmet should not rock more than 1 inch side to side or front to back on your head

Follow These Rules of the Road

- Get acquainted with traffic laws; bicyclists must follow the same rules as motorists
- Ride single-file in the direction of traffic
- Remain alert, keep your head up and look around; watch for opening car doors and other hazards
- Use [hand signals](#) when turning and use extra care at intersections
- Never hitch onto cars
- Before entering traffic, stop and look left, right, left again and over your shoulder



Commissioner Lara launches first-ever database of green insurance products

News: 2020 Press Release -For Release: July 14,
2020-Media Calls Only: 916-492-3566
Email Inquiries: cdipress@insurance.ca.gov

Commissioner Lara launches first-ever database of green insurance products

Climate Smart Insurance Products Database is part of comprehensive insurance strategy to reduce greenhouse gas emissions and build climate resilience

LOS ANGELES, Calif. — Insurance Commissioner Ricardo Lara formally launched the [Climate Smart Insurance Products Database](#), the first-ever consumer-oriented list of green insurance policies. With hundreds of climate-related insurance products already available to consumers and businesses, the California Department of Insurance has developed this database to help the public understand and access these products and encourage further insurance policy innovation in commercial, homeowners, and auto lines, among other lines. Recognizing the potential for specific insurance products to address climate risks and contribute to a sustainable future will encourage consumers and insurance companies to explore products that harness new technologies and promote resilience.

“Understanding, preventing, and reducing climate risk is of paramount importance, and we need innovative insurance solutions to accelerate the transition to sustainable and resilient communities and economies,” **said Commissioner Lara**. “When disaster strikes, insurance can help damaged homes, buildings, and vehicles be built back better, stronger, and greener and springboard into the cleanest technologies.”

The Climate Smart database lists more than 400 products currently available to consumers and businesses that address climate risks, harness new technologies, and build resilience. They include insurance products and solutions that, among other products:

- Provide green-rebuild coverage, providing a pathway to building back stronger, more energy efficient, and lower-emission buildings and vehicles
- Promote fuel-efficiency by offering lower premiums for low-emission vehicles
- Provide discounts for green energy use and energy efficiency certification
- Provide discounts for businesses who operate hydrogen and hybrid electric buses
- Protect low-income communities and natural ecosystems

A [June 1, 2020 report](#) from the environmental nonprofit group Ceres recommends the development of a database of innovative insurance products that reduce emissions or increase resiliency.

“California Commissioner Lara and his team at the California Insurance Department deserve great credit for creating the Climate Smart Insurance Products Database,” **said Steven M. Rothstein, Managing Director of the Ceres Accelerator for Sustainable Capital Markets**. “This is part of a comprehensive insurance approach to climate risks. This database is a critical building block for a more sustainable future.”

The database is another element in Commissioner Lara’s strategy to combat climate change. Last year, Commissioner Lara announced an agenda-setting effort with the United Nations to create a [Sustainable Insurance Roadmap](#), a comprehensive climate change strategy and action plan that is envisioned to pave the way for innovative risk management, insurance, and investment solutions that reduce climate risks and protect natural ecosystems.

“One of the United Nations’ Principles for Sustainable Insurance promotes the aim of insurers working together with governments, regulators and other stakeholders in promoting widespread action on sustainability issues, and Commissioner Lara is showing us what regulators can actively do to make that happen and drive innovation,” **said Butch Bacani, who leads UN Environment Programme’s Principles for Sustainable Insurance Initiative (PSI)**, the largest collaboration between the UN and the insurance industry. “With this pioneering database, Commissioner Lara is demonstrating sustainability leadership, and we hope that other regulators will step up to the plate and lead by example.”

Commissioner Lara previewed the database on July 8, 2020 at an [international virtual event](#) convened by the UN PSI and Swiss Re on sustainability leadership in insurance, which attracted more than 700 participants from over 60 countries. In addition

to working with the UN, California will be collaborating with Washington State Insurance Commissioner Mike Kreidler to build on this innovative database. California and Washington State have been working together with the UN Environment Programme as members of the PSI as well as the Sustainable Insurance Forum (SIF) for regulators.

“I applaud Commissioner Lara and the California Insurance Department’s thoughtful initiative to make the full range of existing climate-related insurance products available to consumers and businesses,” said **Commissioner Kreidler**. “Providing this innovative access to these products encourages communication between policyholders and their insurers, and will no doubt lead to new ideas and more refined climate-related insurance products going forward.”

Media Notes:

The Climate Smart Insurance Products Database can be accessed via: www.insurance.ca.gov/climate-smart-database. It is the first-of-its-kind database of insurance products focused on sustainability that is available to consumers. The database includes insurance products sold in California and around the world.

The database allows consumers to search products in nine categories:

- Fortified Homes can provide protection from natural hazards through improved roofing materials or other home hardening efforts. The Insurance Institute for Business & Home Safety (IBHS) identifies best practices to protect against storms and wildfires.
- Green Buildings and Equipment are energy efficient or otherwise sustainable.
- Nature-Based Solutions harness the capabilities of natural infrastructure to mitigate against weather disasters.
- Mileage-Based Insurance recognizes risk reductions from decreased driving.
- Low-Emissions Vehicles include electric, hybrid and other low-emissions vehicles.
- Microinsurance allows low-income individuals to receive protection from specific perils.
- Renewables include solar, wind, geothermal and other sustainable technologies.
- Carbon Offsets are reductions in greenhouse gas emissions to compensate for emissions occurring elsewhere.
- Super Pollutant Reduction includes efforts to decrease dangerous air pollutants.

California is the largest insurance market in the U.S., and one of the largest in the world. The California Department of Insurance was one of the first insurance regulatory and supervisory authorities in the world to sign UN Environment Programme’s Principles for Sustainable Insurance and commit to tackling global sustainability challenges such as climate change, biodiversity loss and ecosystem degradation, pollution, and social and financial exclusion.

The Department of Insurance does not endorse any particular insurer. While the Department of Insurance makes every effort to confirm the accuracy of the database, insurance products may become unavailable and the database can be revised at any time, with or without notice.

The original source of the information for this database is [Dr. Evan Mills \(Energy Associates\)](#), who is a researcher of the intersection between climate change and insurance. The Department plans to update and add to this information through dialogue with insurers, other climate experts, other state entities, and international leaders.



Employment: If you have job postings you would like to see in the newsletter please send to our Employment Chair, Carola Erb at carola.erb.pyaz@statefarm.com

Ways and Means: Our 9th annual Fashion Show has been postponed until April 2021. Any questions please contact committee co-chairs Freeda Koopmans at freedasab@netzero.net or Regina Lemanowicz at ginalem1823@gmail.com.

Bylaws and Standing Rules: A copy of the current Bylaws and Standing rules have been emailed to all members to review and submit any recommendations to the Bylaws Chair Regina Lemanowicz at ginalem1823@gmail.com.

Scholarship Program: The Board of Directors are working on a new scholarship program for members. Please contact the Scholarship Chair Freeda Koopmans at freedasba@netzero.net if you have any questions.

Membership: On behalf of IPOC please welcome new member, Carleen Armstrong, CPIW as of July 1, 2020. Carleen is a past CA Council Director and is a long standing member of IAIP. Carleen will be our Legislation Chair. We are very happy to have her onboard.

As of July 1, 2020 we have 17 active members. I want to thank all the members for being faithful to their association of choice and renewing their membership with IPOC. We have a great year planned and your involvement is a crucial key to our success. If you have any questions regarding membership please contact Freeda Koopmans at freedasba@netzero.net.

In fellowship,

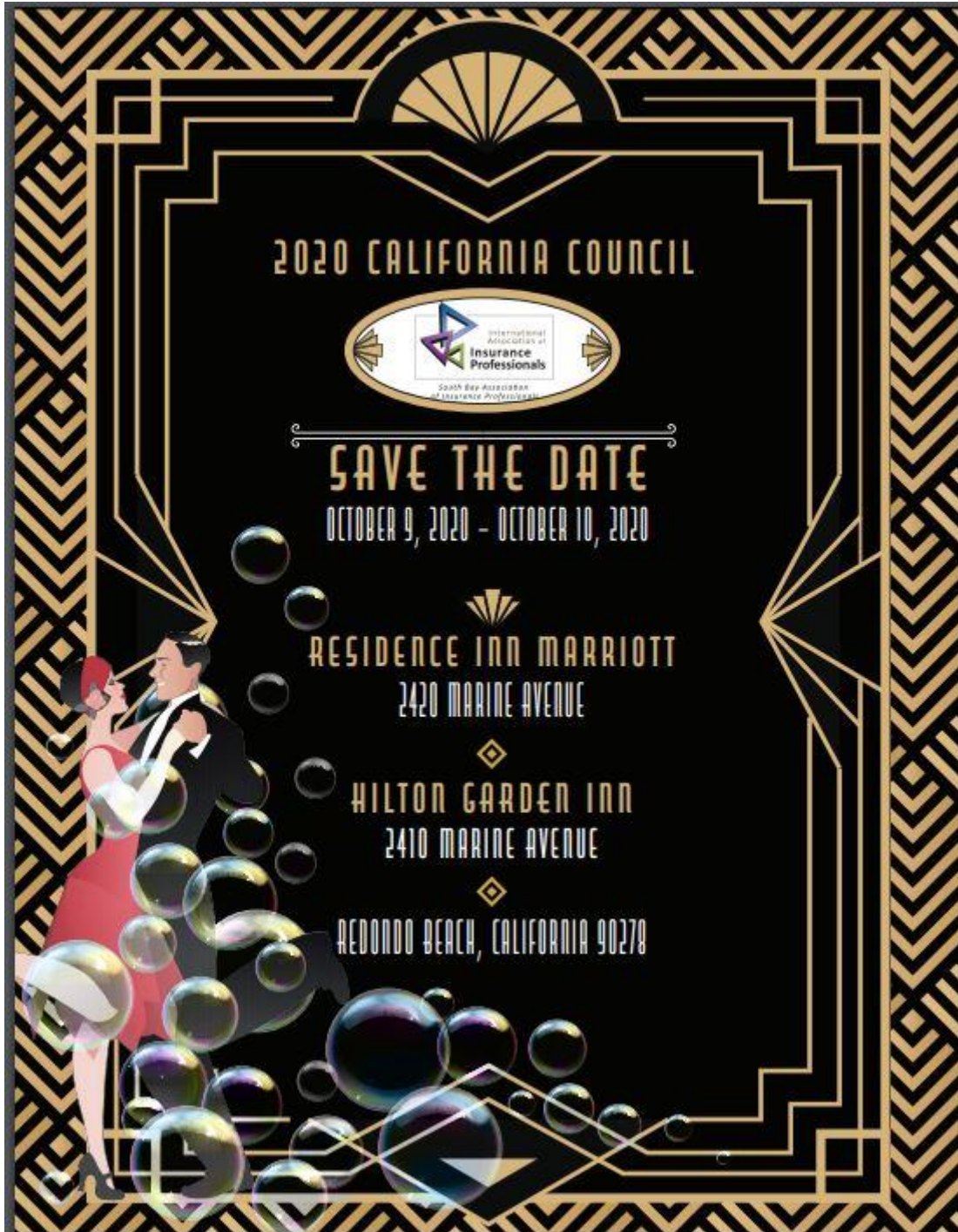
Freeda Koopmans, AU, AAI

2020 Membership Chair

If you would like to volunteer to serve on a committee please contact Gina Thomas Patterson at gina.patterson@roanokegroup.com

SAVE THE DATE!

2020 CALIFORNIA COUNCIL MEETING – REDONDO BEACH, CA HOSTED BY SOUTH BAY ASSOCIATION OF INSURANCE PROFESSIONALS



EDUCATION

IAIP will continue Webinar Wednesdays in 2020 and most of these are FREE to members (Non-Members can join for a nominal fee), so be sure to take advantage of the educational opportunities.

DATE	TOPIC	PRICE
July 15, 2020	<u>Association Programming Best Practices: a Case Study of HAIP</u>	No charge for IAIP Members
August 19, 2020	<u>Fiduciary liability: Understanding ERISA, Fiduciary Obligations, and Liability Exposures</u>	No charge for IAIP Members
September 16, 2020	<u>Developing Positive Relationships at Work</u>	No charge for IAIP Members

Note: The Association Leadership Webinars will focus on ways to **grow** and maintain your chapters, they are highly recommended for all members. Remember – You get out of the association, what you put into it. Be part of the growth and success of IAIP!!

Full details and links to register can be found here:

<http://www.internationalinsuranceprofessionals.org/page/eLearning>

BENEFITS OF MEMBERSHIP

Membership is an investment in your career! Insurance Professionals offer a community of industry professionals, professional education, and leadership development so members can gain industry knowledge, leadership skills and the confidence to successfully advance in the industry. Insurance Professionals strive to be known as the premier provider of leadership development education to its members.

As a member of IAIP, you will have incredible opportunities to make business contacts with insurance professionals in all lines of insurance throughout the country.

Industry Connections and Mentoring – Scholarships & Awards – Industry Publications – Career Center – Global Community – Professional Development – Certified Leadership Program – Professional Education Programs – Professional Designations – Online Education – Online CE Program



IAIP SPECIAL INTEREST COMMUNITIES

Imagine if you could come together with IAIP members from across the country to share ideas, knowledge and questions with those interested in similar aspects of the industry. IAIP's new Special Interest Communities are designed to create a space to meet virtually with other IAIP members sharing the same interests.

CONNECT

Participate in open discussion forums - Ask questions and crowdsource solutions virtually - Attend regular meetings for real-time online discussions - Discuss and receive career advice and insight

EDUCATE

Attend relevant webinars and education sessions - Share articles, newsletters and social media findings

EMPOWER

Mentor other insurance professionals within the Community - Volunteer in Community leadership - Be a thought leader and engage with members across the country

HOW DO I GET CONNECTED?

It's easy! Just login to your IAIP account. (If you are not a member, you will need to [**JOIN**](#) first in order to be able to take advantage of this IAIP member benefit.) Once you are logged in, choose the community or communities you are interested in from the chart below. Once you click on a community title it will take you to that community's group page. There you can read more details on each community. If you are interested in joining, simply click the "Join Group" link at the top of each group page.

WHAT ARE MY OPTIONS?

See the list of communities below. As a new program for IAIP, we are looking forward to adding more communities to our growing network. Have an interest that you don't see here? **Let us know** what community or communities you would like to see added!

COMMUNITY	DESCRIPTION
<u>Young New Professionals</u>	<p>Value + Purpose</p> <p>The purpose of IAIP's Young and New Professional Special Interest Community is to create a space to meet virtually with other IAIP members who are new to IAIP and those interested in focusing on the future of the insurance industry. This group is for all members who would like to participate in the Special Interest Community for Young and New Professionals sharing best practices and discussing industry trends, hot topics and association-related information.</p>
<u>Technology</u>	<p>Value + Purpose</p> <p>The purpose of IAIP's Technology Special Interest Community is to create a space to meet virtually with other IAIP members who are interested in learning more about insurance related technology and the future of the insurance industry. Sharing the same interest in a specialized area of the insurance industry, this is a group for all members who would like to learn more about technology, best practices and discuss industry trends, hot topics and association-related information.</p>
<u>Property & Casualty</u>	<p>Value + Purpose</p> <p>The purpose of IAIP's Property & Casualty Special Interest Community is to create a space to meet virtually with other IAIP members who are interested in topics related to property and casualty insurance discipline. Focusing on commercial and personal lines issues, coverage and trending topics this group will share best practices and discuss industry trends, hot topics and association-related information.</p>

CORPORATE PARTNERS

As a Not - for - Profit organization, it is critical that we have financial and in-kind support from our industry partners. We encourage you to visit their websites and learn more about their services.



Berkshire Hathaway
HOMESTATE COMPANIES



For inquiries about sponsoring an event or advertising on our website, please email us at ginalem1823@gmail.com
INSURANCE PROFESSIONALS of ORANGE COUNTY P. O. Box 1264 Tustin, CA 92781 ipoc278@gmail.com

**Sponsorship runs from July 1st through June 30th of each year.
Payment is accepted by check or paypal. We will need your logo in jpg
format & your website address. For additional information, please
contact Regina Lemanowicz at ginalem1823@gmail.com .**

WWW.INSURANCEPROFESSIONALSOFORANGECOUNTY.ORG

CALENDAR OF EVENTS

July	25th	CA Council Leadership Meeting – see flyer for details
August	5TH	Annual Officer Installation & Awards
September	2nd	Regular Business Meeting – details to follow
October	7th	A-Z - Cannabis Insurance - Allen Shiu, FCIS
October	9-10	CA Council Meeting-Redondo Beach
June	12-14, 2021	International Convention – Orlando, FL

DUE TO COVID-19 OUR MEETINGS WILL BE HELD VIRTUALLY UNTIL FURTHER NOTICE!

IPOC business meetings are held on the 1st Wednesday of the month and Board Meetings are held the 2nd Wednesday of the month unless otherwise noted.

Join us, bring a friend, network with industry professionals and help our community!

Follow us:



THIS IS
MY IAIP



2020 CA Council Leadership Meeting



Chart Your C.O.U.R.S.E.

1st Virtual Leadership Meeting
July 25, 2020
9am – 12 pm
California Council of IAIP



Name _____

Designation(s) _____

Local Association _____

MAL _____

Address: _____ Home Work

City: _____ State & Zip Code _____

Phone: Home Cell _____ Email: _____

_____ Check here for email confirmation of receipt

When: July 25, 2020

Time: 9 am to 12 pm

Where: It's A Zoom Meeting

Cost: \$15 (materials, shipping, opportunity drawing)

Make check payable and mail to Brooke Lesniak – 3400 Avenue of the Arts
Apt# A403 Costa Mesa, CA 92626 or

CashApp to \$bles407, Paypal: <https://www.paypal.me/brooke407> Venmo: brooke407

Join us as we Zoom to Chart the C.O.U.R.S.E. for the first virtual California Council Leadership Meeting. We will tackle current situations with Local Associations, MAL's, Bylaws, Branding, Membership and some other interesting topics with some fantastic presenters. So, remember to save the date of July 25th for the Zoom virtual Leadership Meeting. Let's start to chart our **C**ommunity **O**utreach **U**sing **R**esources, **S**kills and **E**ducation (**C.O.U.R.S.E**) and join Kari Woods with her team on July 25th.

OCTOBER 7TH 2020 BUSINESS MEETING

INSURANCE PROFESSIONALS OF ORANGE COUNTY



OCTOBER 7, 2020 BUSINESS MEETING



SPEAKER: Allen Shiu, FCIS – CK Specialty Insurance Associates

TOPIC: "A-Z" of Cannabis Insurance

Where are we with regards to cannabis in the market place and insurance industry. Ck Specialty placed the first Cannabis insurance policy in 2002 for the largest cannabis vertical in California.

Allen Shiu is the Head of Brokerage at Ck Specialty Insurance Associates. Ck Specialty is a boutique wholesale firm with offices in San Jose, San Francisco, Las Vegas, Atlanta and Oregon. His insurance career started at Allied Insurance as claims examiner and later as a Farm Underwriter. The balance of his insurance career was spent as property underwriter with Lexington Insurance (AIG) and Affiliated FM. Currently, Allen serves on the Risk Management & Insurance Committee (RMIC) for the National Cannabis Industry Association (NCIA) Allen is a graduate of the University of California, Davis with degrees in History and Political Science. Allen was born and raised in Modesto, California. Currently, he resides in Alameda, California.

IPOC is affiliated with the International Association of Insurance Professionals, CA Council of IAIP and Region VII

Join us, bring a friend and network with industry professionals!

THIS WILL BE A VIRTUAL MEETING VIA ZOOM. PLEASE WATCH YOUR INBOX FOR FURTHER DETAILS CLOSER TO THE DATE.

THERE IS NO CHARGE FOR THIS MEETING.

IPOC-PO BOX 1264 TUSTIN, CA 92781



Jennifer Deinert-Peterson

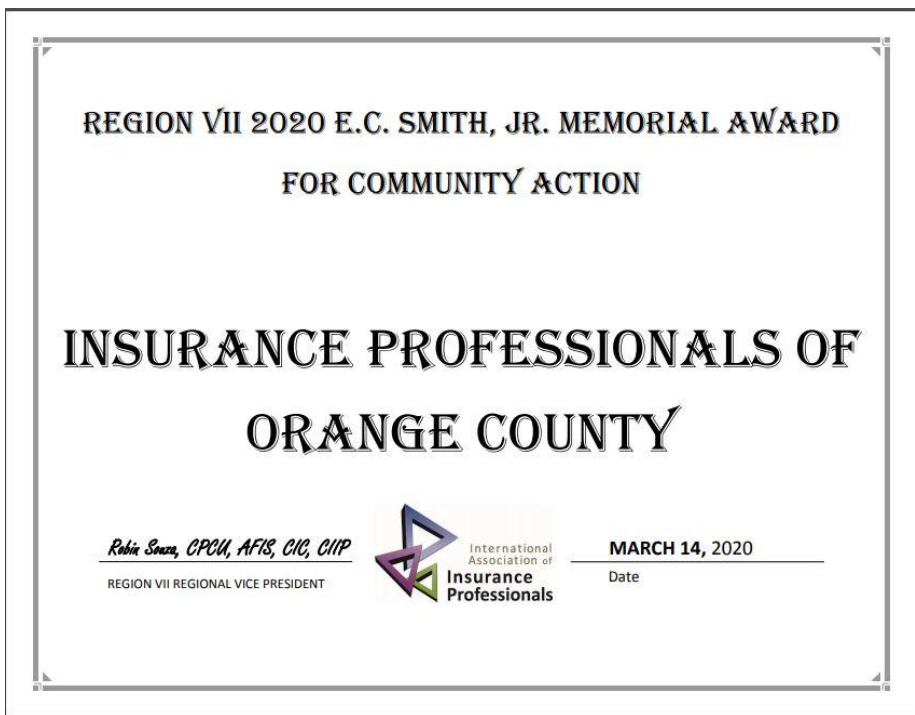
IPOC Director – 2020-2021

Jennifer is a Director of Sales for Medivest Benefit Advisors. Her territory includes Southern California, Arizona and Nevada. Jennifer has been in the insurance industry for close to ten years. She has previously worked for R.T. Beers and Company and Horsemen Investigations. Jennifer is a licensed California Property/Casualty Broker and has her Masters in Business Administration degree. In her free time, Jennifer enjoys spending time with her daughters Abigail (16) and Hailey (12) who are both involved in the Los Alamitos Choir program. Jennifer loves to run for exercise. She also enjoys spending time with her boyfriend Roman and her two golden retrievers Zoey and Miley.

Jennifer joined IPOC in 2019.

IPOC GIVES BACK

OUR LOCAL COMMUNITY ACTION PROGRAM INCLUDES DONATIONS TO MARY'S KITCHEN, WOMEN HELPING WOMEN AND MEN BACK TO WORK AND LONG BEACH VETERANS HOSPITAL . WE ALSO SUPPORT OUR LOCAL ORANGE COUNTY HUMANE SOCIETY. WE APPRECIATE THE SUPPORT OF OUR MEMBERS AND INDUSTRY PARTNERS!



IAIP YOUNG NEW PROFESSIONALS

YNP COMMUNITY: NAVIGATING THE ASSOCIATION

July 30, 2020

Are you new to IAIP or just aren't sure where to go from here? Come share the opportunity to hear from special guests what it's like to participate on the local, regional and international level of the association.

Online registration is available until: 7/27/2020

<https://www.internationalinsuranceprofessionals.org/events/EventDetails.aspx?id=1398482&group=>

IAIP SPECIAL INTEREST COMMUNITIES

Young New Professionals Value + Purpose

The purpose of IAIP's Young and New Professional Special Interest Community is to create a space to meet virtually with other IAIP members who are new to IAIP and those interested in focusing on the future of the insurance industry. This group is for all members who would like to participate in the Special Interest Community for Young and New Professionals sharing best practices and discussing industry trends, hot topics and association-related information.